

Sample Device Quotes

The templates on the following pages are examples of what is required to be entered on the device quotes form.

The **Government Subsidy** amount advises the client of the amount the Australian Government contributes towards their device and its maintenance. This does not include the fitting fee paid to the provider. The **Cost to Client** fields should only include amounts the client is responsible for paying.

Providers can adapt the device quote template and delete lines that are not required on individual quotes.

Description	Details	Government Subsidy*	Cost to Client (inc GST)
Left	Style, Model, Tier Category and Device Code	C1 BTE - \$520.85 (inc dispensing fee) C2 BTE - \$494.25 (inc dispensing fee) C3 fitting: \$428.40 (device cost only)	NIL if fully subsidised. If partially subsidised, insert amount here.
Right	Style, Model, Tier Category and Device Code	C1 BTE - \$520.85 (inc dispensing fee) C2 BTE - \$494.25 (inc dispensing fee) C3 fitting: \$428.40 (device cost only)	NIL if fully subsidised. If partially subsidised, insert amount here.
Maintenance co-payment	The client must opt-in to entering a Maintenance Agreement	Insert amount for an item 700/710 If DVA Gold/White card eligible, insert amount for an item 777.	Client co-payment amount \$47.70. NIL if co-payment waived. NIL if DVA Gold/White card eligible. (*If fitted with partially subsidised devices and quoted amount is a higher fee, insert the difference between the 777 amount and the quoted amount.)
Replacement co-payment	Client cannot be charged more than the program's published co-payment amount.	If DVA Gold/White card eligible, insert amount for an item 888. If exemption criteria met, insert amount for an item 555. If neither, insert NIL	Client co-payment amount \$42.65 NIL if co-payment waived. NIL if DVA Gold/White card eligible.
Accessories (if required)	Insert accessory details	Program remote control: Insert cost from manufacturer's invoice.	Privately purchased remote control: Insert cost to client.
Other costs	Provider insurance premium, extended warranty etc.	N/A	
Less discounts	Provider discounts (if applicable)	N/A	Subtract any discount you offer from the Cost to Client
TOTAL COST TO CLIENT			

EXAMPLE 1 - Fully Subsidised Device - Non DVA client

Description	Details	*Government Subsidy	Cost to Client (inc GST)
Left Device	High Powered BTE, Super Power Incus Sunrise, Category 1 and B001AID	\$520.85	NIL
Right Device	Low Powered BTE, Stapes Sunset, Category 2 and B002AID	\$494.25	NIL
Maintenance co-payment	NIL cost to client if DVA Gold/White card	\$208.60	\$47.70
Replacement co-payment	NIL cost to client if Exempt or DVA Gold/White card	\$	\$
Accessories (if required)	Insert accessory details (program subsidised or privately paid)	\$	\$
Other costs	Provider insurance premium, extended warranty etc.	NIL	\$
Less Discounts	Provider discount	NIL	\$ -
TOTAL COST TO CLIENT			\$47.70

EXAMPLE 2 - Partially Subsidised Device - Non DVA client with additional maintenance co-payment

Description	Details	*Government Subsidy	Cost to Client (inc GST)
Left Device	High Powered BTE, Infinitem Plus, Category 1 and B001DEV	\$520.85	\$1,000.00
Right Device	CIC, Aurora mini, Category 3 and C001DEV	\$428.40	\$800.00
Maintenance co-payment	DVA Gold/White card pay amount above subsidy	\$208.60	\$90.00
Replacement co-payment	NIL cost to client if Exempt or DVA Gold/White card	\$	\$
Accessories (if required)	Insert accessory details (program subsidised or privately paid)	\$	\$
Other costs	Provider insurance premium, extended warranty etc.	NIL	\$
Less Discounts	Provider discount	NIL	\$ -
TOTAL COST TO CLIENT			\$1,890.00

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EXAMPLE 3 - Fully Subsidised Device - DVA client

Description	Details	*Government Subsidy	Cost to Client (inc GST)
Left Device	High Powered BTE, Super Power Incus Sunrise, Category 1 and B001AID	\$520.85	NIL
Right Device	Low Powered BTE, Aurical Sunset, Category 2 and B002AID	\$494.25	NIL
Maintenance co-payment	NIL cost to client if DVA Gold/White card	\$208.60+47.70	NIL
Replacement co-payment	NIL cost to client if Exempt or DVA Gold/White card	\$	\$
Accessories (if required)	Insert accessory details (program subsidised or privately paid)	\$	\$
Other costs	Provider insurance premium, extended warranty etc.	NIL	\$
Less Discounts	Provider discount	NIL	\$ -
TOTAL COST TO CLIENT			\$NIL

EXAMPLE 4 - Partially Subsidised Device - DVA client with additional maintenance co-payment

Description	Details	*Government Subsidy	Cost to Client (inc GST)
Left Device	High Powered BTE, Infinitem Plus, Category 1 and B001DEV	\$520.85	\$1,000.00
Right Device	CIC, Aurora mini, Category 3 and C001DEV	\$428.40	\$800.00
Maintenance co-payment	DVA Gold/White card pay amount above subsidy	\$208.60+47.70	\$47.35
Replacement co-payment	NIL cost to client if Exempt or DVA Gold/White card	\$	\$
Accessories (if required)	Insert accessory details (program subsidised or privately paid)	\$	\$
Other costs	Provider insurance premium, extended warranty etc.	NIL	\$
Less Discounts	Provider discount	NIL	\$
TOTAL COST TO CLIENT			\$1,847.35

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EXAMPLE 5 – Fully Subsidised Device - Non DVA client – Replacement with co-payment

Description	Details	*Government Subsidy	Cost to Client (inc GST)
Left Device			NIL
Right Device	Low Powered BTE, Category 2, Aurora Maxi Z and B008AID	\$494.25	NIL
Maintenance co-payment	NIL cost to client if DVA Gold/White card		
Replacement co-payment	NIL cost to client if Exempt or DVA Gold/White card	\$	\$42.65
Accessories (if required)	Insert accessory details (program subsidised or privately paid)	\$	\$
Other costs	Provider insurance premium, extended warranty etc	NIL	\$
Less Discounts	Provider discount	NIL	\$42.65
TOTAL COST TO CLIENT			\$42.65

EXAMPLE 6 – Fully Subsidised Device - DVA client – Replacement with co payment

Description	Details	*Government Subsidy	Cost to Client (inc GST)
Left Device			NIL
Right Device	Low Powered BTE, Category 2, Aurora Maxi Z and B008AID	\$494.25	NIL
Maintenance co-payment	NIL cost to client if DVA Gold/White card		
Replacement co-payment	NIL cost to client if Exempt or DVA Gold/White card	\$42.65	Exempt
Accessories (if required)	Insert accessory details (program subsidised or privately paid)	\$	\$
Other costs	Provider insurance premium, extended warranty etc.	NIL	\$
Less Discounts	Provider discount	NIL	\$
TOTAL COST TO CLIENT			\$NIL

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EXAMPLE 7 – Partially Subsidised Device - Non DVA client – Replacement with co payment

Description	Details	*Government Subsidy	Cost to Client (inc GST)
Left Device			
Right Device	CIC, Aurora mini, Category 3 and C001DEV	\$428.40	\$1,000.00
Maintenance co-payment	DVA Gold/White card pay amount above subsidy		
Replacement co-payment	NIL cost to client if Exempt or DVA Gold/White card	\$	42.65
Accessories (if required)	Insert accessory details (program subsidised or privately paid)	\$	\$
Other costs	Provider insurance premium, extended warranty etc.	NIL	\$
Less Discounts	Provider discount	NIL	\$ -
TOTAL COST TO CLIENT			\$1,042.65

EXAMPLE 8 – Partially Subsidised Device - DVA client – Replacement with co payment

Description	Details	*Government Subsidy	Cost to Client (inc GST)
Left Device			
Right Device	CIC, Aurora mini, Category 3 and C001DEV	\$428.40	\$1,000.00
Maintenance co-payment	DVA Gold/White card pay amount above subsidy		
Replacement co-payment	NIL cost to client if Exempt or DVA Gold/White card	\$42.65	Exempt
Accessories (if required)	Insert accessory details (program subsidised or privately paid)	\$	\$
Other costs	Provider insurance premium, extended warranty etc.	NIL	\$
Less Discounts	Provider discount	NIL	\$ -
TOTAL COST TO CLIENT			\$1,000.00

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